



How Do We Measure Up?



Completed By:

Date:

Service	Description	Check here if your current broker offers this service
Insurance market access	We provide access to essentially all insurance and administration markets.	
National affiliations	In addition to our own talented professionals and specialized value-added services, we have a wealth of resources available to us through several national affiliations.	
Strategic planning	We will develop a customized strategic plan for you that defines objectives and outlines the actions needed to fulfill those objectives. Our services ensure an organized, complete approach to fulfilling your risk management needs.	
Five-star service	We pride ourselves on the level of knowledge and service we bring to our clients. All of our clients are assigned a team of specialists dedicated to serving their needs. Each client accesses our team through a single point of contact, making working with us seamless and easy.	
Experience	We have a proven track record of dedication and commitment to excellence in our service to the business community.	
Technology	We use leading-edge technology to provide our customers with the latest data analysis and compliance tools.	
Workers' comp mod evaluation	Our ModMaster [®] tool helps us pinpoint the cost drivers of your workers' compensation premiums and claims, and identify loss control solutions to save you money. We can also forecast how payroll or loss trends will affect your costs in the future.	
Client portal	All of our clients receive access to a personalized website. The site is devoted to helping you with cost containment and safety programs, OSHA compliance, claims reporting, employee communication and more!	
OSHA compliance	All of our P&C clients have access to an online tool used to create accurate OSHA logs and reports on demand. We also provide timely and relevant legislative updates when changes are made at the federal level.	
Online services	Germani Insurance Services provides 24/7 reporting services. Reporting claims, adding or deleting drivers and vehicles, or requesting a certificate of insurance is as easy as sending an email.	
Custom communication	With an extensive library of cost containment and loss control tools, we provide a broad range of communications, including ready-to-use employee newsletters, posters and payroll stuffers.	
Resources	From asbestos to welding safety to workers' comp statutes, our client portal resource links offer quick access to a wide variety of industry-related references.	
Client portal community	When partnering with us, you gain access to professionals from all over the country through the Community section of your client portal. An answer to a problem you have is just an email away.	